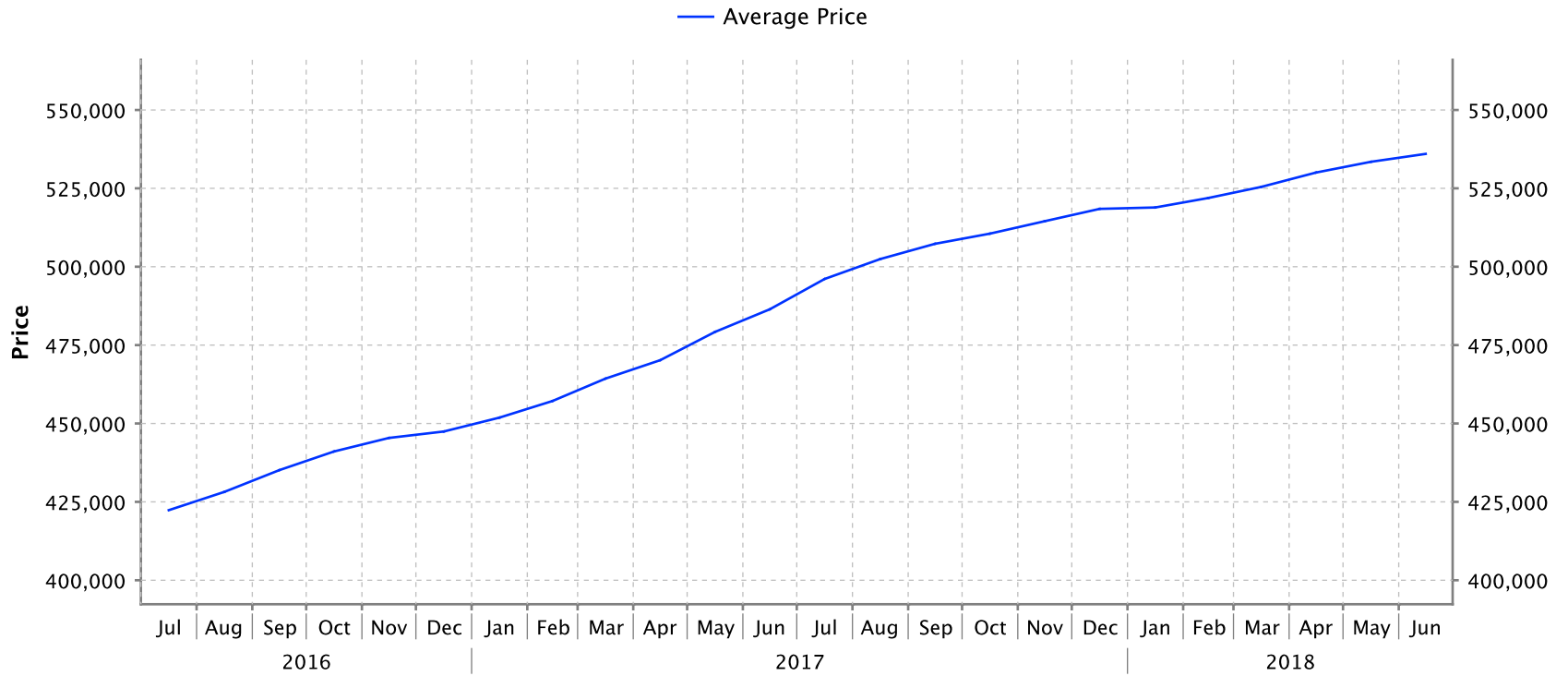


# Nanaimo

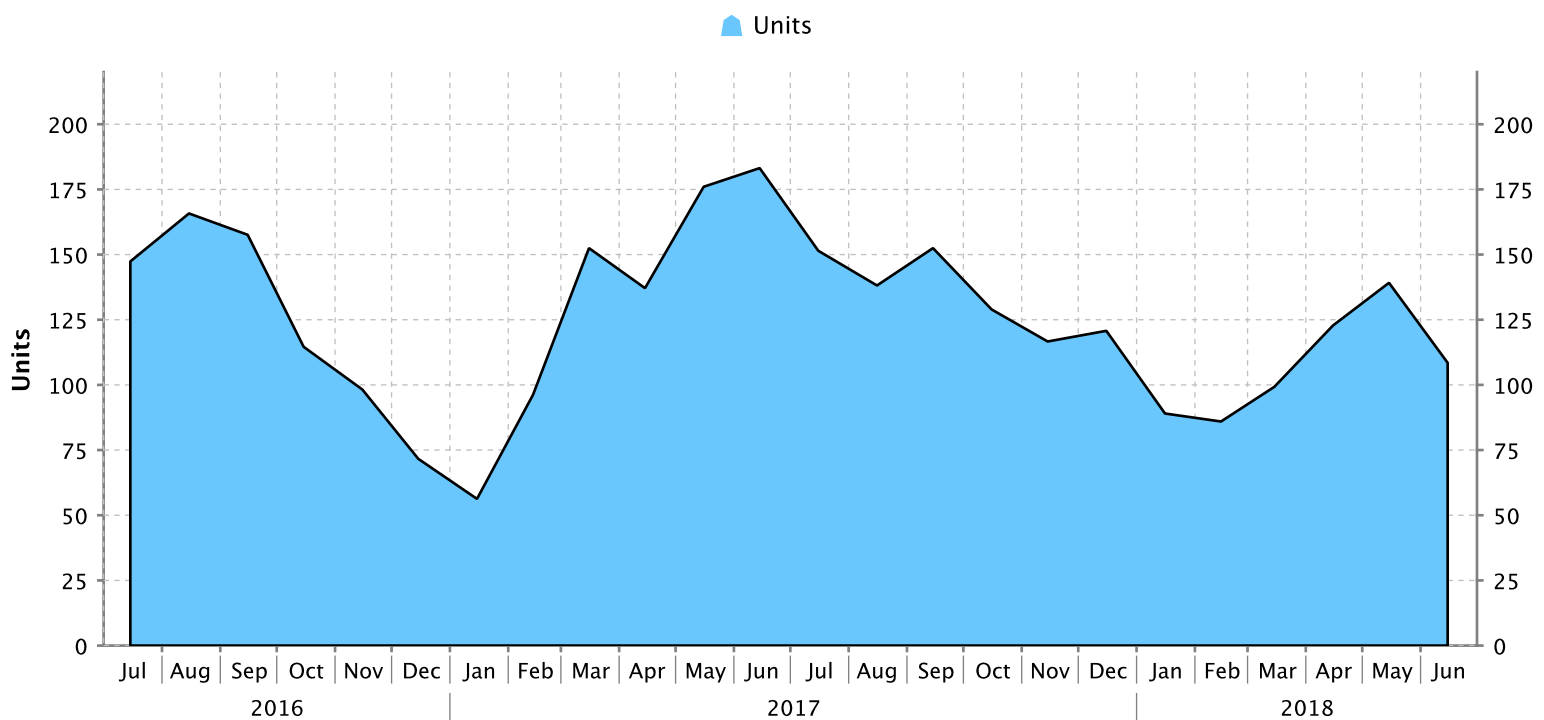
## as at June 30, 2018

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	20	31	-35%	163	169	-4%
Units Reported Sold	3	12	-75%	69	150	-54%
Sell/List Ratio	15%	39%		42%	89%	
Reported Sales Dollars	\$959,800	\$2,469,200	-61%	\$17,914,386	\$31,784,845	-44%
Average Sell Price / Unit	\$319,933	\$205,767	55%	\$259,629	\$211,899	23%
Median Sell Price	\$269,900			\$259,900		
Sell Price / List Price	99%	113%		99%	103%	
Days to Sell	85	122	-31%	71	108	-34%
Active Listings	65	47				
<b>Single Family</b>						
Units Listed	234	259	-10%	2,242	2,126	5%
Units Reported Sold	108	183	-41%	1,447	1,552	-7%
Sell/List Ratio	46%	71%		65%	73%	
Reported Sales Dollars	\$60,142,972	\$96,504,350	-38%	\$775,570,439	\$754,929,569	3%
Average Sell Price / Unit	\$556,879	\$527,346	6%	\$535,985	\$486,424	10%
Median Sell Price	\$525,900			\$510,000		
Sell Price / List Price	99%	100%		99%	99%	
Days to Sell	20	19	6%	24	22	6%
Active Listings	402	320				
<b>Condos (Apt)</b>						
Units Listed	58	40	45%	540	427	26%
Units Reported Sold	36	40	-10%	425	396	7%
Sell/List Ratio	62%	100%		79%	93%	
Reported Sales Dollars	\$11,237,800	\$10,376,700	8%	\$123,167,766	\$98,065,578	26%
Average Sell Price / Unit	\$312,161	\$259,418	20%	\$289,807	\$247,640	17%
Median Sell Price	\$309,000			\$266,700		
Sell Price / List Price	98%	99%		100%	99%	
Days to Sell	21	17	22%	18	35	-47%
Active Listings	65	52				
<b>Condos (Patio)</b>						
Units Listed	6	10	-40%	100	69	45%
Units Reported Sold	9	6	50%	87	55	58%
Sell/List Ratio	150%	60%		87%	80%	
Reported Sales Dollars	\$4,009,635	\$2,166,300	85%	\$37,720,533	\$20,566,450	83%
Average Sell Price / Unit	\$445,515	\$361,050	23%	\$433,569	\$373,935	16%
Median Sell Price	\$482,895			\$452,000		
Sell Price / List Price	101%	101%		102%	100%	
Days to Sell	10	25	-58%	35	24	44%
Active Listings	11	13				
<b>Condos (Twnhse)</b>						
Units Listed	29	33	-12%	350	279	25%
Units Reported Sold	21	25	-16%	249	267	-7%
Sell/List Ratio	72%	76%		71%	96%	
Reported Sales Dollars	\$6,701,600	\$7,476,150	-10%	\$82,591,847	\$77,777,501	6%
Average Sell Price / Unit	\$319,124	\$299,046	7%	\$331,694	\$291,302	14%
Median Sell Price	\$270,000			\$319,900		
Sell Price / List Price	97%	102%		99%	100%	
Days to Sell	15	11	34%	23	30	-23%
Active Listings	56	38				

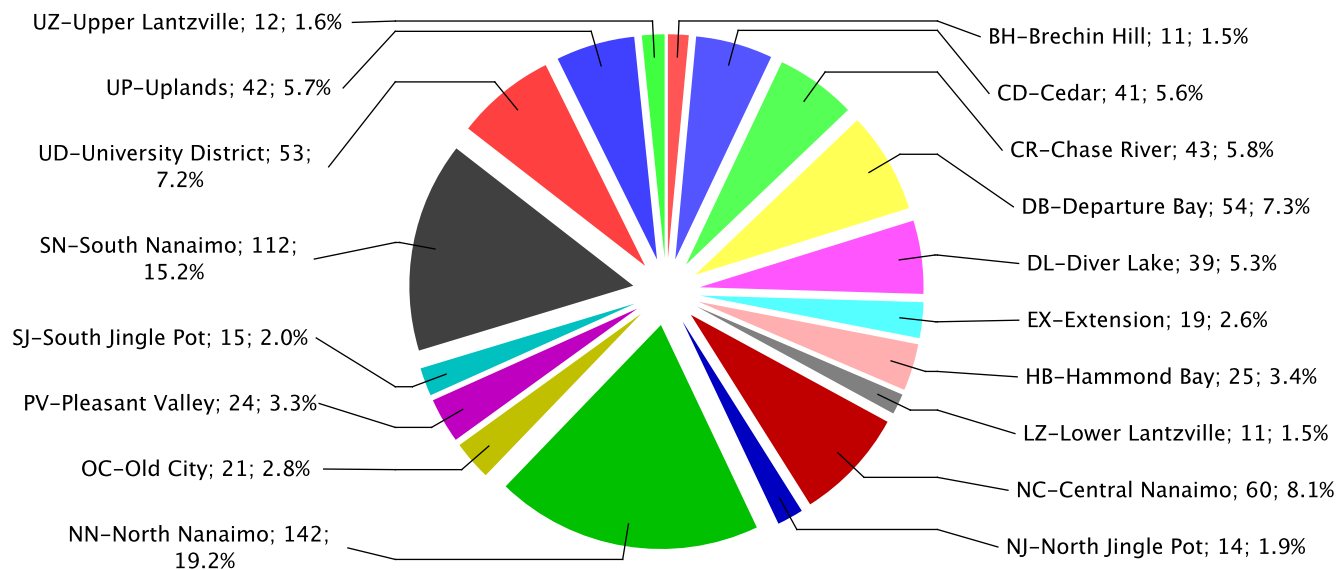
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	4	2	3	1	0	0	0	0	1	11
CD-Cedar	0	0	2	0	2	3	7	3	7	8	3	0	1	5	41
CR-Chase River	0	0	0	0	0	1	3	8	20	10	0	1	0	0	43
DB-Departure Bay	0	0	0	0	0	0	0	16	16	8	10	1	1	2	54
DL-Diver Lake	0	0	0	1	2	3	2	11	14	4	2	0	0	0	39
EX-Extension	0	0	0	1	3	3	4	0	3	1	1	3	0	0	19
HB-Hammond Bay	0	0	0	0	0	1	0	0	10	7	1	2	3	1	25
LZ-Lower Lantzville	0	0	0	0	0	2	0	1	3	2	1	1	0	1	11
NC-Central Nanaimo	0	0	0	0	6	15	13	14	12	0	0	0	0	0	60
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	1	3	3	1	3	3	14
NN-North Nanaimo	0	0	0	0	6	2	1	7	31	42	30	14	5	4	142
OC-Old City	0	0	0	0	4	3	6	2	3	1	1	1	0	0	21
PV-Pleasant Valley	0	0	0	0	0	0	1	2	13	5	2	0	0	1	24
SJ-South Jingle Pot	0	1	0	0	0	1	0	1	7	3	2	0	0	0	15
SN-South Nanaimo	0	0	7	13	14	12	14	22	22	7	1	0	0	0	112
UD-University District	0	0	3	0	1	5	10	11	16	3	4	0	0	0	53
UP-Uplands	0	0	0	0	0	2	6	9	13	8	0	1	1	2	42
UZ-Upper Lantzville	0	0	0	1	0	0	2	2	5	0	2	0	0	0	12
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>1</b>	<b>12</b>	<b>16</b>	<b>38</b>	<b>57</b>	<b>71</b>	<b>112</b>	<b>197</b>	<b>112</b>	<b>63</b>	<b>25</b>	<b>14</b>	<b>20</b>	<b>738</b>

## Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2018 = 738

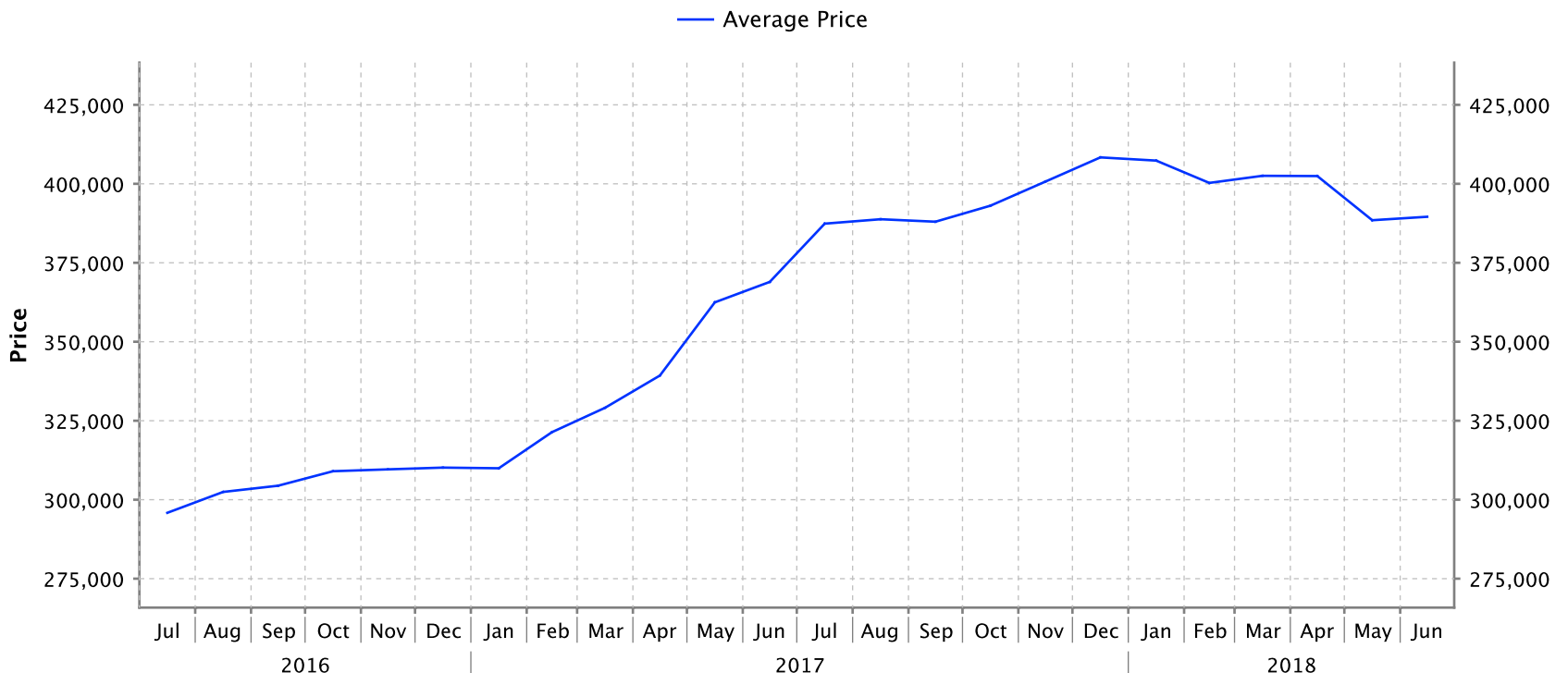
# GABRIOLA ISLAND

## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	4	6	-33%	36	44	-18%
Units Reported Sold	3	3	0%	37	28	32%
Sell/List Ratio	75%	50%		103%	64%	
Reported Sales Dollars	\$387,500	\$380,000	2%	\$3,767,000	\$2,750,500	37%
Average Sell Price / Unit	\$129,167	\$126,667	2%	\$101,811	\$98,232	4%
Median Sell Price	\$108,000			\$92,500		
Sell Price / List Price	91%	93%		94%	94%	
Days to Sell	45	60	-26%	123	98	25%
Active Listings	14	25				
<b>Single Family</b>						
Units Listed	12	8	50%	83	74	12%
Units Reported Sold	9	5	80%	74	63	17%
Sell/List Ratio	75%	62%		89%	85%	
Reported Sales Dollars	\$3,411,356	\$1,776,400	92%	\$28,827,756	\$23,243,886	24%
Average Sell Price / Unit	\$379,040	\$355,280	7%	\$389,564	\$368,951	6%
Median Sell Price	\$378,000			\$378,000		
Sell Price / List Price	99%	100%		98%	98%	
Days to Sell	13	18	-26%	37	51	-27%
Active Listings	12	18				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

## Cumulative Residential Average Single Family Sale Price



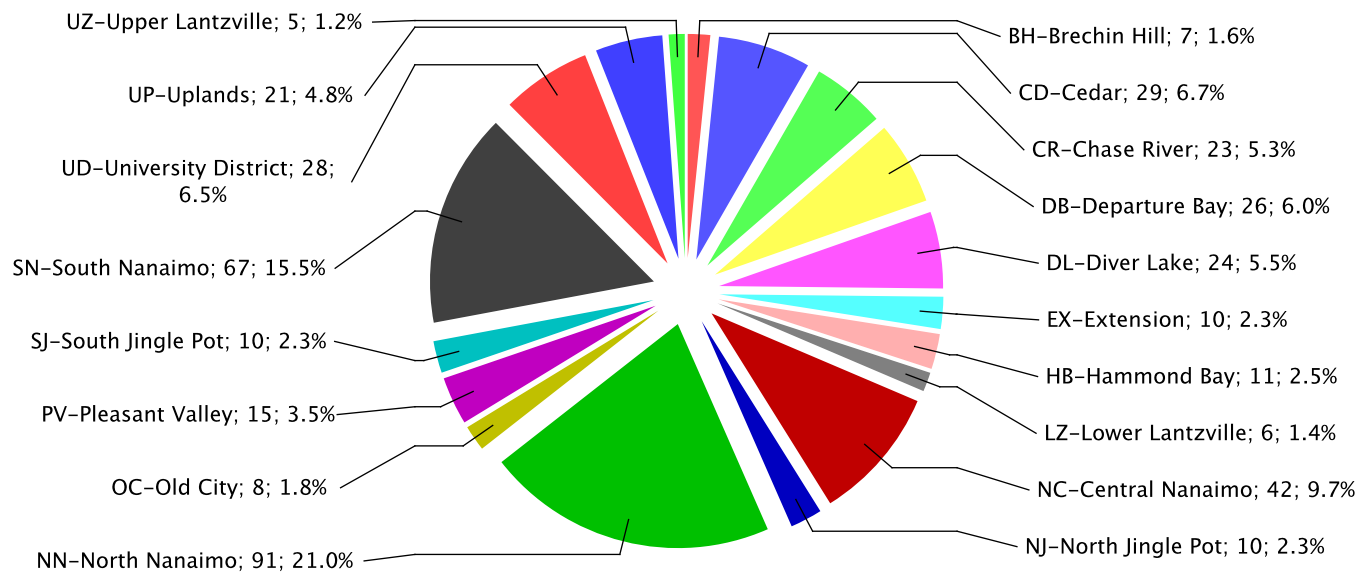
## 2nd Quarter 2018

### MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	1	2	2	1	0	0	0	0	1	7
CD-Cedar	0	0	1	0	2	2	6	0	4	7	3	0	1	3	29
CR-Chase River	0	0	0	0	0	0	1	4	11	6	0	1	0	0	23
DB-Departure Bay	0	0	0	0	0	0	0	10	5	4	5	1	0	1	26
DL-Diver Lake	0	0	0	0	0	2	1	6	10	3	2	0	0	0	24
EX-Extension	0	0	0	0	1	1	2	0	2	1	1	2	0	0	10
HB-Hammond Bay	0	0	0	0	0	1	0	0	5	2	1	1	0	1	11
LZ-Lower Lantzville	0	0	0	0	0	2	0	0	1	2	0	1	0	0	6
NC-Central Nanaimo	0	0	0	0	4	11	10	10	7	0	0	0	0	0	42
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	1	2	2	0	2	3	10
NN-North Nanaimo	0	0	0	0	3	2	0	1	23	25	19	14	3	1	91
OC-Old City	0	0	0	0	2	0	2	1	1	1	0	1	0	0	8
PV-Pleasant Valley	0	0	0	0	0	0	0	2	9	2	1	0	0	1	15
SJ-South Jingle Pot	0	1	0	0	0	0	0	1	4	3	1	0	0	0	10
SN-South Nanaimo	0	0	5	8	8	5	11	10	15	4	1	0	0	0	67
UD-University District	0	0	2	0	0	1	6	6	7	3	3	0	0	0	28
UP-Uplands	0	0	0	0	0	1	2	6	6	3	0	1	1	1	21
UZ-Upper Lantzville	0	0	0	0	0	0	1	2	1	0	1	0	0	0	5
<b>Zone 4 TOTALS</b>	<b>0</b>	<b>1</b>	<b>8</b>	<b>8</b>	<b>20</b>	<b>29</b>	<b>44</b>	<b>61</b>	<b>113</b>	<b>68</b>	<b>40</b>	<b>22</b>	<b>7</b>	<b>12</b>	<b>433</b>

### Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2018 = 433