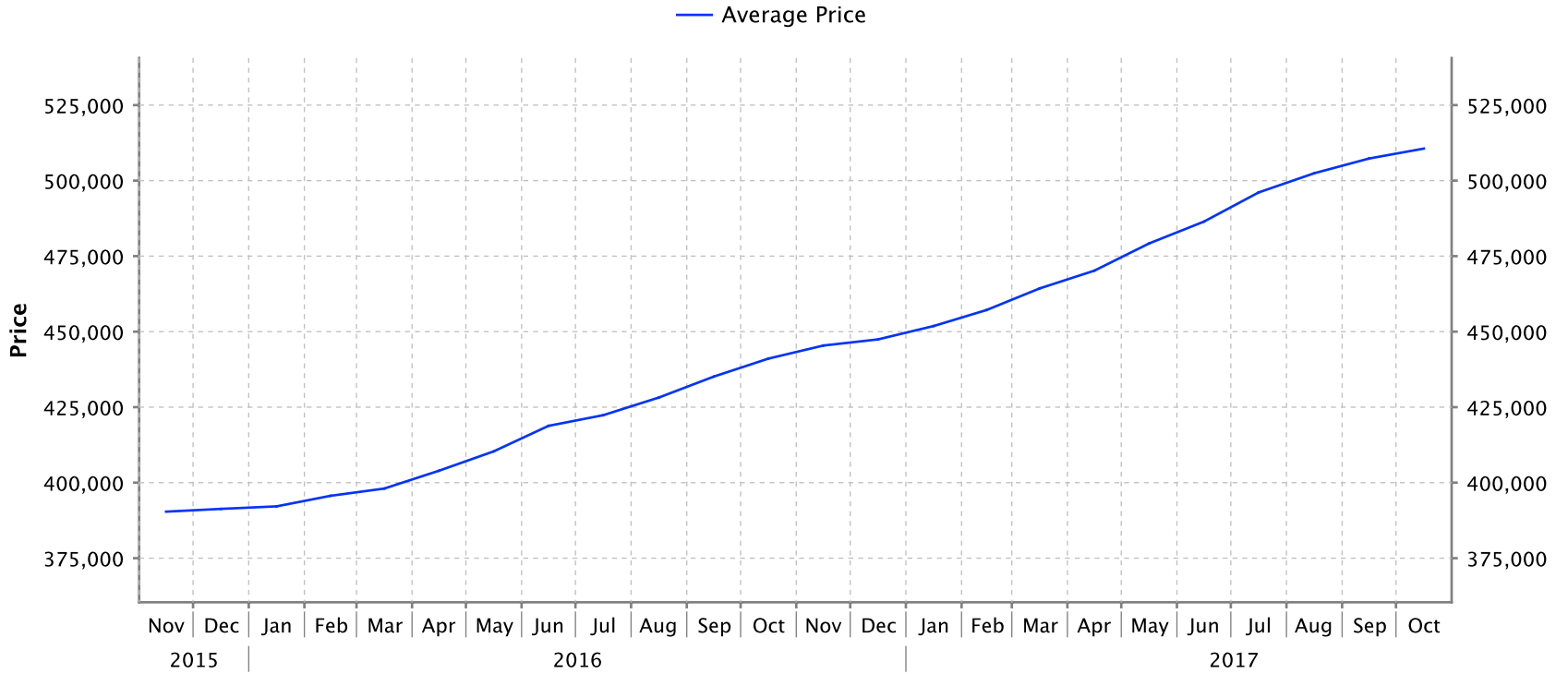


Nanaimo

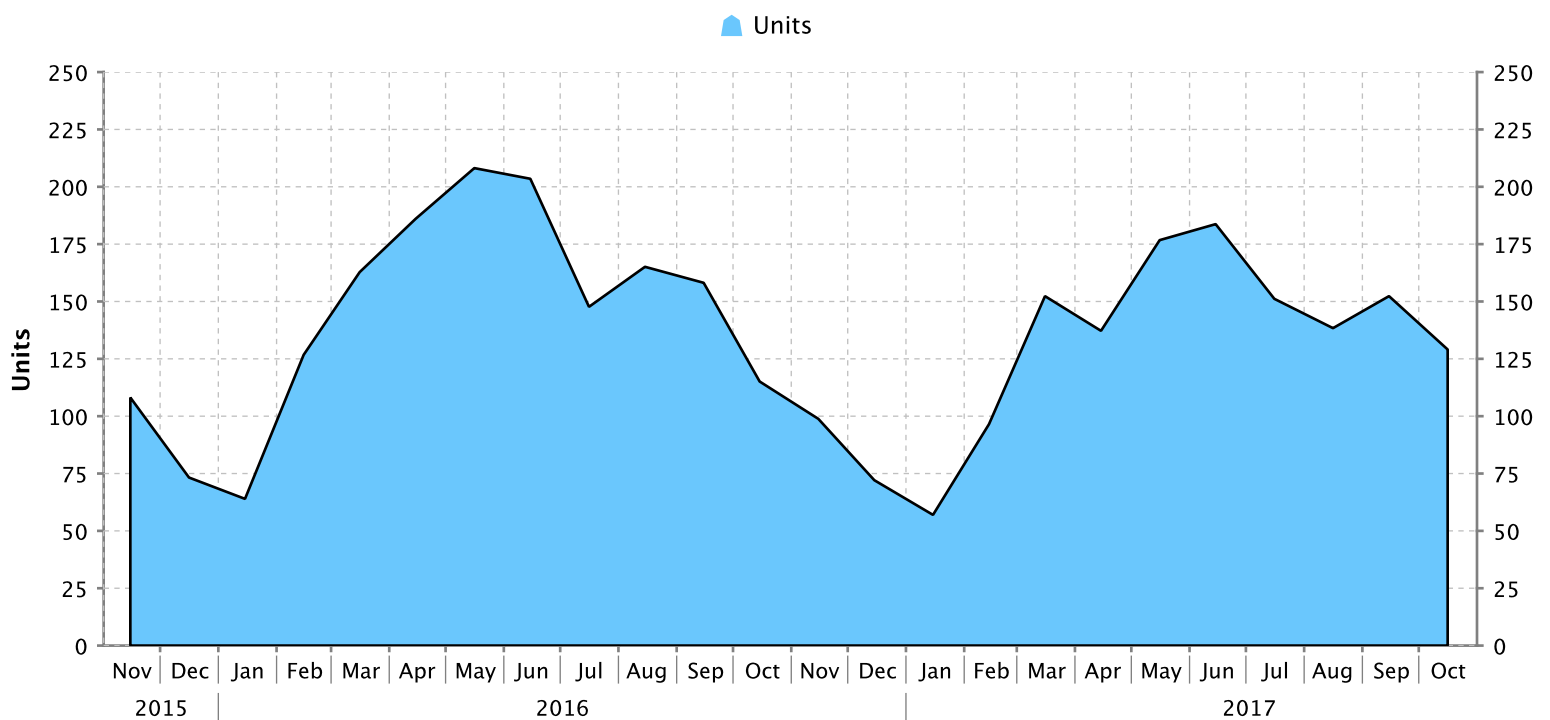
as at October 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	15	7	114%	182	180	1%
Units Reported Sold	1	8	-88%	126	148	-15%
Sell/List Ratio	7%	114%		69%	82%	
Reported Sales Dollars	\$380,000	\$1,290,595	-71%	\$28,054,000	\$26,147,446	7%
Average Sell Price / Unit	\$380,000	\$161,324	136%	\$222,651	\$176,672	26%
Median Sell Price	\$380,000			\$244,900		
Sell Price / List Price	100%	106%		103%	99%	
Days to Sell	5	169	-97%	93	185	-50%
Active Listings	48	57				
Single Family						
Units Listed	189	149	27%	2,236	2,120	5%
Units Reported Sold	129	114	13%	1,539	1,709	-10%
Sell/List Ratio	68%	77%		69%	81%	
Reported Sales Dollars	\$66,609,679	\$53,945,161	23%	\$785,822,782	\$753,802,737	4%
Average Sell Price / Unit	\$516,354	\$473,203	9%	\$510,606	\$441,078	16%
Median Sell Price	\$469,000			\$479,501		
Sell Price / List Price	99%	99%		99%	98%	
Days to Sell	25	20	21%	23	31	-26%
Active Listings	301	234				
Condos (Apt)						
Units Listed	38	20	90%	465	470	-1%
Units Reported Sold	36	33	9%	369	408	-10%
Sell/List Ratio	95%	165%		79%	87%	
Reported Sales Dollars	\$9,630,700	\$7,656,950	26%	\$96,090,637	\$95,693,709	0%
Average Sell Price / Unit	\$267,519	\$232,029	15%	\$260,408	\$234,543	11%
Median Sell Price	\$260,000			\$235,000		
Sell Price / List Price	99%	98%		99%	98%	
Days to Sell	16	33	-52%	22	82	-73%
Active Listings	59	46				
Condos (Patio)						
Units Listed	10	2	400%	81	84	-4%
Units Reported Sold	3	5	-40%	56	75	-25%
Sell/List Ratio	30%	250%		69%	89%	
Reported Sales Dollars	\$1,243,500	\$2,034,300	-39%	\$22,312,700	\$22,739,057	-2%
Average Sell Price / Unit	\$414,500	\$406,860	2%	\$398,441	\$303,187	31%
Median Sell Price	\$405,000			\$389,900		
Sell Price / List Price	102%	101%		101%	99%	
Days to Sell	23	41	-43%	25	26	-3%
Active Listings	17	5				
Condos (Twnhse)						
Units Listed	24	17	41%	301	346	-13%
Units Reported Sold	25	29	-14%	262	288	-9%
Sell/List Ratio	104%	171%		87%	83%	
Reported Sales Dollars	\$7,739,300	\$7,798,400	-1%	\$81,146,900	\$79,142,996	3%
Average Sell Price / Unit	\$309,572	\$268,910	15%	\$309,721	\$274,802	13%
Median Sell Price	\$275,900			\$293,900		
Sell Price / List Price	98%	98%		100%	99%	
Days to Sell	24	31	-21%	27	36	-23%
Active Listings	38	43				

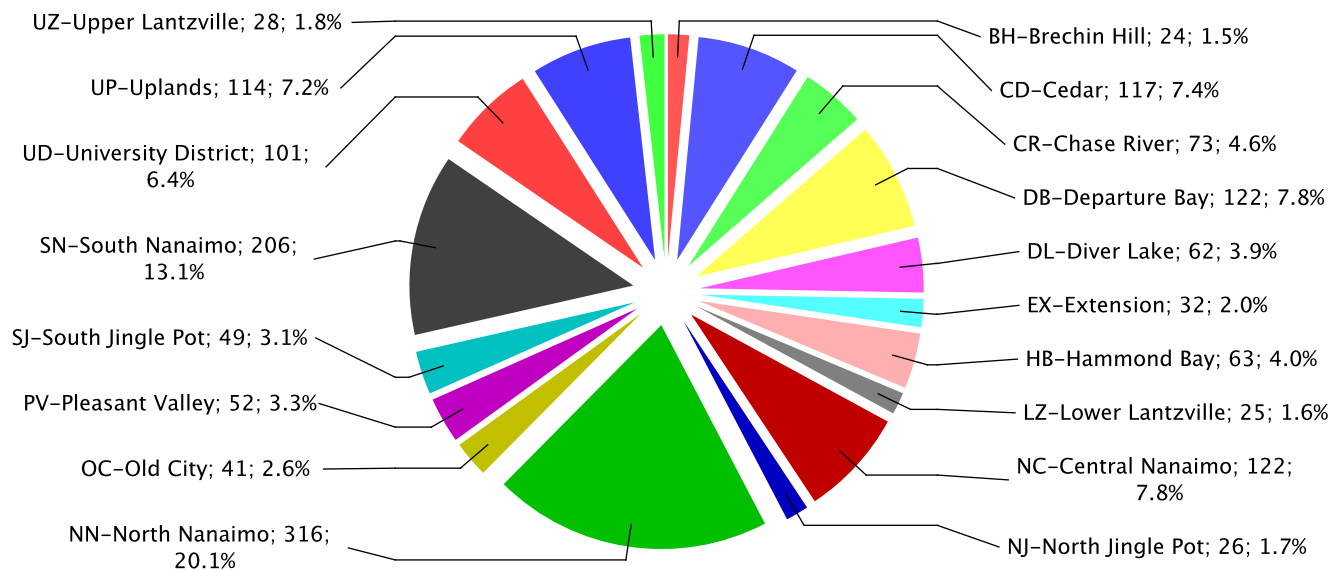
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Oct 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	1	4	5	5	6	0	1	0	0	1	24
CD-Cedar	0	1	5	11	4	7	13	15	23	18	10	4	0	6	117
CR-Chase River	0	0	0	1	0	10	19	14	23	6	0	0	0	0	73
DB-Departure Bay	0	0	0	0	6	9	25	26	28	14	9	3	0	2	122
DL-Diver Lake	0	0	0	3	9	4	17	14	8	5	1	0	1	0	62
EX-Extension	0	2	4	3	2	3	6	1	5	3	1	0	0	2	32
HB-Hammond Bay	0	0	0	1	0	0	2	7	18	13	4	6	2	10	63
LZ-Lower Lantzville	0	0	0	0	1	0	2	2	3	3	5	1	4	4	25
NC-Central Nanaimo	0	0	2	6	32	30	31	9	10	2	0	0	0	0	122
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	5	6	3	4	2	6	26
NN-North Nanaimo	0	0	0	3	6	6	17	33	73	60	45	35	12	26	316
OC-Old City	0	0	2	10	6	7	6	3	6	1	0	0	0	0	41
PV-Pleasant Valley	0	0	0	3	1	7	15	9	8	2	4	1	0	2	52
SJ-South Jingle Pot	0	1	1	0	0	3	4	7	12	16	2	3	0	0	49
SN-South Nanaimo	1	1	11	17	29	32	38	31	38	7	0	0	0	1	206
UD-University District	0	0	0	3	14	17	19	9	24	12	2	1	0	0	101
UP-Uplands	0	0	0	1	9	26	26	20	16	8	4	2	0	2	114
UZ-Upper Lantzville	0	0	0	0	1	2	4	7	5	4	1	3	0	1	28
Zone 4 TOTALS	1	5	25	63	121	167	249	212	311	180	92	63	21	63	1,573

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to October 31, 2017 = 1,573

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	0	3	-100%	39	37	5%
Units Reported Sold	4	2	100%	32	30	7%
Sell/List Ratio		67%		82%	81%	
Reported Sales Dollars	\$367,000	\$150,400	144%	\$3,277,200	\$2,411,400	36%
Average Sell Price / Unit	\$91,750	\$75,200	22%	\$102,412	\$80,380	27%
Median Sell Price	\$83,000			\$98,000		
Sell Price / List Price	93%	95%		94%	92%	
Days to Sell	112	174	-35%	90	134	-33%
Active Listings	13	13				
Single Family						
Units Listed	5	4	25%	74	92	-20%
Units Reported Sold	7	8	-12%	69	85	-19%
Sell/List Ratio	140%	200%		93%	92%	
Reported Sales Dollars	\$2,485,000	\$2,523,100	-2%	\$27,122,086	\$26,265,830	3%
Average Sell Price / Unit	\$355,000	\$315,388	13%	\$393,074	\$309,010	27%
Median Sell Price	\$350,000			\$350,000		
Sell Price / List Price	92%	102%		97%	97%	
Days to Sell	19	25	-25%	52	71	-27%
Active Listings	9	16				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

